



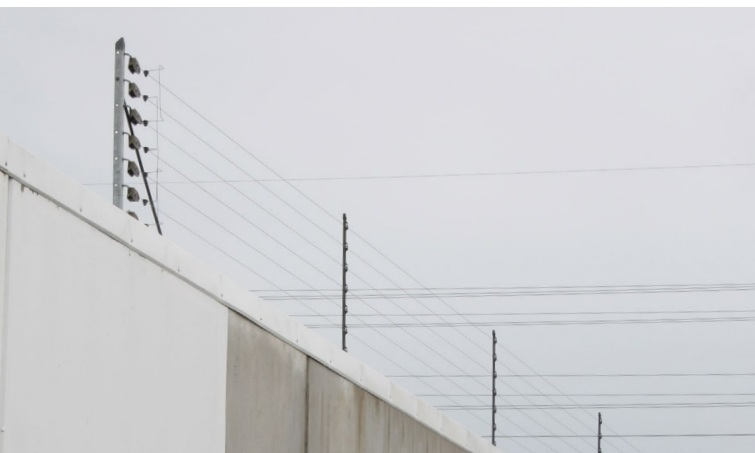
National Mini Storage

Monitored perimeter solution puts an end to break ins
and theft – case study

Ensuring your own assets are safe is difficult enough but when you're responsible for someone else's belongings, the stakes are much higher. That's why New Zealand's largest self storage company, National Mini Storage, chose a Gallagher perimeter security system to secure their six facilities nationwide.

The concept of a self storage facility was relatively new when National Mini Storage opened their first site in Penrose in 1991. The site design was based on an innovative ranch style with an old quarry site providing a natural form of perimeter security. However, after three break-ins, the onsite managers acknowledged that the company's long-term success was reliant on a safe and secure storage facility for customers.

"The system has been extremely successful from our point of view. It's been a major deterrent and does the job it's meant to do."



Paul McFadzien, Managing Director of National Mini Storage, explains the key factors in sourcing a perimeter security solution were as follows:

- detect and deter, while providing a safe environment for staff and customers
- a high false alarm tolerance
- an out of hours monitoring system

The decision to install a Gallagher perimeter security system was endorsed by site managers who saw monitored pulse fencing as the most appropriate solution to meet their requirements.

The Gallagher system consists of a grid of wires that can be constructed either inside an existing perimeter fence, or on walls and roofs. While most technologies only detect intruders, this particular perimeter security system is unique in its ability to also deter would be intruders. The security fence is pulsed every 1.2 seconds, creating a short sharp but safe energized pulse if the fence is touched or reached, as well as creating an alarm.

Paul McFadzien reports that the Gallagher system has been an excellent deterrent to thieves. "The system has been extremely successful from our point of view. It's been a major deterrent and does the job it's meant to do."

"Gallagher systems enable multiple zones to be alarmed and monitored along with direct PC on-screen control of the site"

He adds, "Since its installation nearly 20 years ago, we have only had a handful of attempts to breach the fence line. The last time someone had a serious go at the fence they used wire cutters but only managed to cut a couple of wires before the alarms went off."

As early adopters of Gallagher perimeter security technology, National Mini Storage has continued to upgrade its on-site security to multiple zone systems, realizing the benefits of ongoing research and development.

Gallagher systems enable multiple zones to be alarmed and monitored along with direct PC on-screen control of the site.

"The zone factor has made a huge difference. If we do have problems they are located quickly by identifying the fence zone that has gone into alarm mode," says Paul. "It also means we don't have to jump in the car and go onsite to solve the problem and reset the alarm. This technology means we can save a lot of time and money because we solve problems remotely."

Paul attributes the use of technology based systems including the Gallagher perimeter security system as being important for the continued success of his business. "It is a major point of difference for our customers compared to other suppliers."

About Gallagher

Gallagher security systems are the choice of market leaders in a diversity of sectors: Banking and Finance, Mining and Resources Government, Education, Industry, Health. Communications, Commerce, Transport.

Acknowledgements

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